



## **REQUEST FOR EXPRESSIONS OF INTEREST (CONSULTING SERVICES – FIRMS SELECTION)**

**Country:** INDIA  
**Project:** Eastern Dedicated Freight Corridor  
**Loan No.:** 8066 - IN  
**Assignment Title:** Consultancy services for study on the Railway Planning & Investment Organisation (RPIO) and Special Unit for Transportation Research and Analysis (SUTRA) in Indian Railways.  
**Project ID No.:** P114338

Government of India has received financing from the World Bank vide Loan No. IN 8066 and intends to apply part of the proceeds for Engagement of Consultant for a study on the Railway Planning & Investment Organisation (RPIO) and Special Unit for Transportation Research and Analysis (SUTRA) in Indian Railways.

The consulting services (“the Services”) include the study to examine and recommend the responsibilities, organizational structure, staffing patterns and methods, staff skills, resources, etc. for RPIO and SUTRA to carry out the rail strategic planning and analysis functions for Indian Railways.

The Dedicated Freight Corridor Corporation of India Ltd. (DFCCIL) now invites eligible consulting firms (“Consultants”) to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. Specifically, they should demonstrate their experience in strategic planning and analytical modeling for large and complex railways. The short listing shall be done based on experience of the company in similar assignments covering components of assignment during last seven years, company profile, available permanent staff for similar assignment, turnover of the company in last five financial years, and any other relevant information provided by the applicant to prove their ability to perform the services in this assignment. Similar assignments required and information to be provided by the applicant are included as Annexure.

The attention of interested Consultants is drawn to paragraph 1.9 of the World Bank’s *Guidelines: Selection and Employment of Consultants [under IBRD Loans and IDA Credits & Grants]* by World Bank Borrowers of January 2011, revised July 2014 (“Consultant Guidelines”), setting forth the World Bank’s policy on conflict of interest.

Consultants may associate with other firms in the form of a joint venture or a sub consultancy to enhance their qualifications.

A Consultant will be selected in accordance with the QCBS method set out in the Consultant Guidelines.

Further information can be obtained at the address below during office hours from 9:30 hrs. to 18:00 hrs.

Expressions of interest must be delivered in a written form to the address below by 02.08.2016.

***Dedicated Freight Corridor Corporation of India Limited.***

*Ajay Kumar, ED/EDFC*

*Dedicated Freight Corridor Corporation of India Limited.*

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**Information to be submitted along with Expression of Interest**

1. Company Brochures
2. Profile of the Company (please provide not more than two page note including year of establishment, type of business of the company, experience of consultancy works etc.)
3. Annual Turnover of Company for Consultancy Services for Last Five Financial Years
4. Description/ Details of similar assignments<sup>1</sup> carried out during last seven years. Following details for each assignment<sup>2</sup> must be provided:
  - a) Name of Work
  - b) Name of Client
  - c) Country ( where work is executed)
  - d) Sector of assignment like Railways, Roadways, Airways, Waterways.
  - e) Brief description of scope of assignment
  - f) Components of assignment<sup>3</sup>
  - g) Award Date
  - h) Completion Date ( if not completed , percentage of work completed so far and likely date of completion )
  - i) No. of man months
  - j) Consultancy Cost
  - k) If executed in JV , % participation
  - l) Funding of the Project - Government, Multilateral / Bilateral (Name of Funding agency to be indicated), any other source (details to be provided)
5. Details of Staff available with the company on its permanent roll for similar assignments (*similar assignments explained in foot note 1*) (There is no need to provide CV of staff at this stage)
6. Any other information applicant may like to indicate that they are qualified to perform the services.

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<sup>1</sup> Similar assignments mean the consultancy assignment pertaining to setting up of an organization related to commercial strategies or planning and/or improving the existing functioning or facilities of an organization in Infrastructure sectors. Preference shall be given to transport sector assignments and highest preference for railways sector assignments.

<sup>2</sup> Only those assignments should be included, which have been carried out by the applicant. The assignments carried out by parents/sister companies should not be included.

<sup>3</sup> Components of assignment should be indicated as :

- (a) Setting up of an organization related to commercial strategies or planning.
- (b) Improving the existing functioning or facilities of an organization in Infrastructure sectors.