

Mughalsarai to New Sonnagar and Chirailpathu Station (excluding New Karwandiya – New Durgawati Section) Eastern Dedicated Freight Corridor.

IFP No.HQ/SYS/EC/D-B/MGS-DGO & KWDN-CPBH-SEBN

Pre-Qualification for System Works

RESPONSES FOR PRE-SUBMISSION QUERIES OF THE APPLICANTS

S N	Reference to PQ Document	Clarification sought by the applicant	DFCC's Response												
1	Clause 3.1(a) Existing JV	Please clarify does the existing JV Means the qualified Bidders in DFCCIL' System project no CP-104 and Electrical project CP-204	Existing JV means the JV which is already in existence and has relevant work credential of any organization as mentioned in section III of PQ document.												
2	Clause 3.1 (a) i)The applicant/JV firm or lead member of the JV firm must have satisfactorily completed in the last five previous financial years and the current financial year up to the date of submission of applicant at least one single work for a minimum value of Rs. 123 (One hundred twenty three) Cr. and involving all components mentioned below: a)25 kV/2x25 kV Over head Equipment on Railway/Metro Rail/Suburban Rail transit system. b) Sub-station of 110 kV or above. C)Signalling on Railway/Metro Rail/Suburban Rail transit system.	This qualification is to be met either By existing JV or By The Lead Partner. It is stated that if lead partner meets all the three a, b & c QR, the Partner becomes Single entity. We request you to Change the requirement by proposed JV or any one member	Provision(s) of PQ document shall prevail.												
3	Clause 3.1 (a)	Please clarify if a Indian subsidiary of a Foreign company can Bid this prequalification with the credentials of the parent company or Not?	No. Only the credentials of applicant shall be considered. The qualifications of a parent or the affiliated company shall not be considered.												
4	ITA 4.1 iii) One of the members of the JV firms satisfying technical eligibility criteria for any of the component of the works and having majority share (51%) or more) in the JV shall be nominated as the lead member of the JV. The other members shall have a share of not less than 20% each in case of JV having up to three members and not less than 10% each in case of JV having more than three members. iv) In case of JV firm with foreign member(s), the lead member has to be an Indian firm with a minimum share of 51%.	This clause makes it compulsory, Joint Venture Participation with Indian companies as lead partner having 51% share. This restrict participation of Indian Subsidiary of foreign companies for IFB of DFCCIL. We suggest of follow CORE/Allahabad's guidelines to enable Indian Subsidiaries of foreign companies also to participate. We enclosing part Document of group 198 Core's tender for your references which states. 12.1 eligibility criteria <table border="1" data-bbox="586 1503 1170 1728"> <thead> <tr> <th>Criteria</th> <th>single entity</th> <th>All partners combined</th> <th>Each partner</th> <th>One of the partner</th> <th>Document submission requirements</th> </tr> </thead> <tbody> <tr> <td>The share of partner shall not be less that the specified percentage</td> <td>NA</td> <td>100%</td> <td>20</td> <td>51%</td> <td>JV Agreement</td> </tr> </tbody> </table> Please ref clause No.12 of attached CORE's Document.	Criteria	single entity	All partners combined	Each partner	One of the partner	Document submission requirements	The share of partner shall not be less that the specified percentage	NA	100%	20	51%	JV Agreement	Provision of PQ document shall Prevail.
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5	ITA 4.1 vi) Only letter of intent of form JV, signed by all parties, is required at this stage	Please clarify if power of attorney in favor of lead partner at prequalification stage will be required or not.	The Para (vi) and (x) of ITA 4.1 may please be referred.												
	Earnest Money Deposit (EMD)	Please Clarify if EMD will be accepted in form of BG Bidders will have to deposit EMD in cash or in the form of DD or FDR.	At PQ stage EMD is not to be deposited. It will be required at the time of bid submission if qualified.												

6	Section- I Instruction to Applicants (ITA) C. Preparation of applications Clause 10.1	We declare that, India & Italy are part of Hague convention and thus notarization and apostalization in country of origin (Italy) is sufficient and does not need certification by Indian Embassy. Please waive of this clause from Pre-Qualification Document.	Refer SN-1 of Addendum no. 03 dated 05.04.2016
7	Section II PDS ITA 4.1	As per our understanding, the Clause Implies only to the applicant being in JV. However, proposal of any specialist Sub-Contractor being in JV may be accepted for meeting QR. Moreover, only forms ELI-1.2 & EXP 3.2 need to be submitted for specialist Sub-contractor, may please confirm.	The provision of PQ Document are self explanatory and shall prevail.
8	Section III & Section IV Clause 6 Form FIN 2.1	Our understanding for the Clause 6 of Sec III, in support of Form FIN 2.1 (section IV) against eligibility criteria 2.1 the applicants must submit either certificate from client showing the details of payment received in a particular financial year, duly attested by Notary or TDS certificate or the audited balance sheets or Photostat of TDS certificates/ the audited balance sheets clearly indicating the contractual amount received. Also, we understand that in support of Form Fin 2.1, the audited balance sheet of the applicant for last 3 years may be accepted. May please confirm.	The provision of PQ Document are self explanatory and shall prevail.
9	Section III. 2.0 Qualification criteria and Requirements, Sub-Clause No.3.1 (B) (ii) Page no. 30 The applicant/JV Firm or any member of the JV firm or specialist sub-Contractor must have satisfactory completed in the last five previous financial years and the current financial year up to the date of submission of application at least one single work having value of at least Rs. 16 (sixteen) Cr. of Telecommunication works involving Train Control system (CTCS)/Optic fiber network on Railway/Metro/Rail suburban Rail transit system.	As evident, the Prequalification Criteria for telecommunication works is based on “financial value’ and not on the ‘quantity’ of works. As per our past experience and from Indian situation point of view, we think the values are on the higher side. This could be referred from the attached analysis (Annexure-1) of pre-qualification criteria of various earlier packages founded by world bank and Indian Railway. This would compel us to opt for a specialized sub-contractor, which would bring in an additional interface for us and cost in turn to the client. Hence, in order to have better coordination and efficiency in our execution, we would like to propose for an amendment in the clause as per below; a. The applicant at least one single work having value at least Rs. 05 (Five) Cr. of Telecommunication works..... Please note that the PQ criteria of System Work contract package (Karwandiya-Durgawati) was quite reasonable, where the PQ requirement was 1 work of Rs. 5 cr. “in comparison to the PQ criteria of 1 work of Rs. 16 Cr. for this project. We feel that the qualification criteria need not be raised by 220% (as per annexure-1). b. The applicant..... Telecommunication works involving Train Management system (TMS)/centralized Train control system (CTCS)/Optic fiber network on Railway/Metro Rail/Suburban rail transit system or other sectors such as telecom sector, energy sector, aviation sector, coal sector, oil & gas sector, etc. Experience of other sectors should also be considered as Telecom works in these sectors have similar or more level of complexity in execution.	The provision of PQ Document are self explanatory and shall prevail.

